# ORBIS SICAV JAPAN EQUITY FUND YEN & EURO CLASSES

### FACT SHEET AT 31 OCTOBER 2014



The Fund is designed to remain fully invested in Japanese equities. It aims to earn higher returns than the Japanese stockmarket, without greater risk of loss, and has a benchmark of the TOPIX Index, including income measured in Japanese yen or hedged into euro. Orbis manages the following classes in this Fund:

Orbis SICAV Japan Equity (Yen) is predominantly exposed to the Japanese yen.

Orbis SICAV Japan Equity (Euro) predominantly hedges its currency exposure into euro.

 Yen Class
 Euro Class

 Price
 \$3,834\$ €25.40 

 Size
 \$¥186bn\$ €157m 

 Strategy Size
 \$¥216bn\$ €1.5bn 

 FX Rate
 \$¥/\$\$ 112.34
 \$∮€ 1.2533

 Minimum
 \$50,000

Load None
Dealing Weekly (Thursday)

1.5% p.a. ± up to 1.0%, based on 3 year rolling performance vs. benchmark

**Independent Rating** 

Morningstar OBSR Analyst Rating<sup>TM</sup> Silver

### **PORTFOLIO**

### Commentary

Our contrarian approach requires us to be comfortable being uncomfortable, but we recognise that periods of underperformance can be painful for clients. So far this year, few of our stock selections have been big winners, and more than half have detracted from relative returns. The biggest detractor yearto-date has been SEGA SAMMY HOLDINGS, a leading manufacturer of pachislot and pachinko gaming machines, and in our view a strong contender to participate in a potential Tokyo or Yokohama casino. This year, news on both fronts has been dour. The regulator will soon stop approving a popular type of pachislot machine, which will hurt machine manufacturers' sales. The government has also been slow to pass casino legislation, casting a further cloud over sentiment. But whether performance is good or bad, we remain focused on the relationship between price and value. In Sega Sammy's case, the industry has adapted well to past changes in regulations, and the market is putting little value on the potential casino opportunity. While we clearly failed to anticipate the short-term regulatory risks, we retain conviction in our long-term thesis, and Sega Sammy retains a place in the Fund's portfolio.

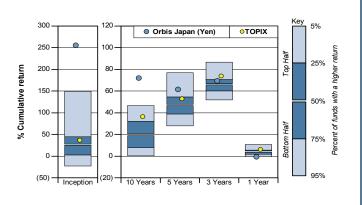
### **Sector Allocation**

|                                | % of Fund | % of TOPIX |
|--------------------------------|-----------|------------|
| Consumer Non-Durables          | 32        | 20         |
| Cyclicals                      | 30        | 42         |
| Financials                     | 23        | 14         |
| Information and Communications | 13        | 7          |
| Technology                     | 1         | 14         |
| Utilities                      | 0         | 2          |
| Net Current Assets             | 1         | 0          |
| Total                          | 100       | 100        |
| May not sum due to rounding    |           |            |

#### Top 10 Holdings (%)

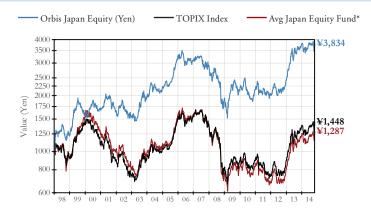
| Sompo Japan Nipponkoa Holdings | 8.0 | Sundrug                    | 4.9  |
|--------------------------------|-----|----------------------------|------|
| Mitsubishi                     | 7.6 | Sumitomo                   | 4.7  |
| INPEX                          | 7.5 | Sumitomo Mitsui Fin.       | 4.6  |
| Nissan Motor                   | 6.8 | TSURUHA Holdings           | 4.5  |
| Dai-ichi Life Insurance        | 5.9 | Nippon Television Holdings | 4.3  |
|                                |     | Total                      | 58.8 |

#### Ranking within Japan equity fund peer group



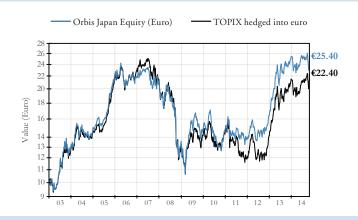
### TRACK RECORD

## Value of ¥1,000 invested at inception on 1 January 1998 (dividends reinvested



\*See Notices page for important disclosure about the Average Japan Equity Fund.

### Value of €10 invested at inception on 1 January 2003 (dividends reinvested)



### Performance in class currency (net of fees)

|   |                               | Orbis |       | Avg Japan |          | Orbis  | TOPIX     |
|---|-------------------------------|-------|-------|-----------|----------|--------|-----------|
|   | % Returns                     | Japan | TOPIX | Equity    | Quartile | Japan  | hedged    |
|   | Annualised                    | (Yen) | Index | Fund*     | Ranking  | (Euro) | into euro |
|   | Since Inception (1 Jan 1998)  | 8.3   | 2.2   | 1.5       | 1        |        |           |
|   | Since Inception (1 Jan 2003)  |       |       |           |          | 8.2    | 7.1       |
|   | Latest 15 years               | 5.7   | 0.4   | (0.7)     | 1        |        |           |
|   | Latest 10 years               | 6.4   | 3.9   | 2.3       | 1        | 6.3    | 5.0       |
|   | Latest 5 years                | 11.7  | 10.6  | 9.6       | 1        | 10.9   | 9.9       |
|   | Latest 3 years                | 22.3  | 23.0  | 21.3      | 2        | 20.9   | 21.3      |
|   | Latest year                   | 7.2   | 13.9  | 12.5      | 4        | 6.8    | 13.4      |
|   | Not annualised                |       |       |           |          |        |           |
|   | Calendar year to date         | 0.2   | 4.3   | 2.8       |          | (0.1)  | 4.2       |
|   | Latest month                  | (0.9) | 0.6   |           |          | (1.1)  | 0.6       |
| Risk Measures (Since inception, month end prices) |                               |       |       |           |          |        |           |
|   | Maximum drawdown              | 52%   | 56%   | 64%       |          |        |           |
|   | Annualised monthly volatility | 18.6% | 18.1% | 20.1%     |          |        |           |
|   | Beta vs TOPIX                 | 0.9   | 1.0   | 1.0       |          |        |           |
|   | Tracking error                | 10.1% | 0.0%  | 6.7%      |          |        |           |
| ı   |                               |       |       |           |          |        |           |

The value of shares in the Fund may fluctuate and is not guaranteed. When making an investment in the Funds, an investor's capital is at risk. This Fact Sheet does not constitute a financial promotion, a recommendation, an offer to sell or a solicitation to buy shares or units of the Orbis Funds.

### Orbis Investment Management (B.V.I.) Limited

(Licensed to conduct investment business by the Bermuda Monetary Authority)

Contact details for Allan Gray: Tel 0860 000 654 or +27 (0)21 415 2301 Fax 0860 000 655 or +27 (0)21 415 2492 info@allangray.co.za www.allangray.co.za

## **NOTICES**

### **Legal Notices**

Returns are net of fees, include income and assume reinvestment of dividends. While we have endeavoured to ensure the accuracy of the information herein, such information is not guaranteed as to accuracy or completeness.

Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of participatory interests may go down as well as up and past performance is not a reliable indicator of future results. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management (RF) Proprietary Limited, a member of the Association for Savings & Investments SA. Commission and incentives may be paid by investors to third parties and if so, would be included in the overall costs. The Fund is priced weekly. Figures quoted are for the periods indicated for a ¥1,000 and €10 investment, using NAV-NAV prices, with income distributions reinvested. Performance is quoted in yen and euro currency terms. A prospectus is available on request from Allan Gray Unit Trust Management (RF) Proprietary Limited. Certain capitalised terms are defined in the Prospectus.

#### **Fund Information**

Prior to 29 November 2002 the Orbis SICAV Japan Equity Fund—Yen class was a British Virgin Islands investment company, Orbis Japan Equity (Yen) Fund Limited.

The country and currency classification for equity securities follows that of third party benchmark providers for comparability purposes. Based on a number of factors including the location of the underlying business, Orbis may consider a security's classification to be different and manage the Fund's exposures accordingly.

#### **Fund Minimum**

The Orbis Japan Equity Strategy is currently accepting subscriptions of at least US\$50,000 from both qualified new investors and existing investors in other Orbis Funds.

Clients investing via Allan Gray, which includes the Allan Gray Investment Platform, an Allan Gray investment pool or otherwise through Allan Gray Nominees remain subject to the investment minimums specified by the applicable terms and conditions.

#### Sources

TOPIX Total Return Index: Tokyo Stock Exchange. TOPIX hedged into euro is calculated by Orbis using an industry-standard methodology using the TOPIX Total Return Index which is in yen. No further distribution of the TOPIX data is permitted.

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### Notice to Persons in the European Economic Area

The Orbis SICAV Japan Equity Fund (which includes Yen and Euro Classes), a sub-fund of Orbis SICAV, a UCITS IV compliant Luxembourg fund, is admitted for public marketing in Ireland, Luxembourg, the Netherlands, Norway and the United Kingdom. Persons located in any other European Economic Area member state will only be permitted to subscribe for shares in the Fund under certain circumstances as determined by, and in compliance with, applicable law.